

## **National Survey Results**

| Q1 | Many working Americans manage personal<br>finances along with their professional<br>responsibilities. Do you manage any of the<br>financial matters associated with your life?  |  |
|----|---|--|
|    | Yes97%  |  |
|    | No  |  |
|    | Not sure 0%   |  |
| Q2 | How much stress or anxiety does your<br>personal financial situation cause you: a<br>significant amount, a moderate amount, a small<br>amount, or none at all?  |  |
|    | Significant amount of stress  |  |
|    | Moderate amount of stress   |  |
|    | Small amount of stress  |  |
|    | None at all12%  |  |
| Q3 | How often do you use time during your work<br>day to manage or deal with your personal<br>finances – managing credit cards, bank<br>accounts, meetings with financial advisors,<br>researching information related to finances,<br>etc: more than once per week, about once a<br>week, more than once a month, about once a<br>month, rarely, or never? |  |
|    | More than once a week19%  |  |
|    | About once a week21%  |  |
|    | More than once a month12%   |  |
|    | About once a month16%   |  |
|    | Rarely18%   |  |
|    | Never15%  |  |
|    |   |  |

|    | important to you: managing debt, tax is<br>monthly bills and expenses, saving for<br>retirement, saving for your children's fut<br>something else? |     |
|----|--|-----|
|    | Managing debt  | 18% |
|    | Tax issues   | 12% |
|    | Monthly bills and expenses   | 32% |
|    | Saving for retirement  | 23% |
|    | Saving for children's future   | 7%  |
|    | Something else   | 9%  |
| Q5 | Do you believe stress or anxiety caused<br>financial situation can impact a person's<br>to do their job?   |     |
|    | Yes  | 76% |
|    | No   | 14% |
|    | Not sure   | 10% |
| Q6 | Have you worked with colleagues or co<br>workers whose financial stress has imp<br>their job performance?  |     |
|    | Yes  | 48% |
|    | No   |     |
|    | Not sure   | 19% |
| Q7 | At any time during your career, do you l<br>financial stress has impacted your abilit<br>your job?   |     |
|    | Yes  |     |
|    | No   | 65% |
|    | Not sure   |     |

Q4 What area of your financial well-being is most





| Q8  | Does your employer provide any support,<br>assistance, or benefits to employees who a<br>seeking financial information or answers to<br>personal financial questions?  | re  |
|-----|--|---|
|     | Yes  | 37%   |
|     | No   | 50%   |
|     | Not sure   | 13%   |
| Q9  | Is improving or maintaining your physical health something personally important to yo  | ou?   |
|     | Yes  | 89%   |
|     | No   | 9%  |
|     | Not sure   | 2%  |
| Q10 | Does your employer provide any support,<br>assistance, or benefits other than health<br>insurance to employees who are trying to<br>improve their physical health and wellness,<br>wellness coaching, exercise facilities, nutrit<br>counselling, informational resources, etc.? |   |
|     | courselling, informational resources, etc. ?   |   |
|     | Yes  | 41%   |
|     | _  |   |
|     | Yes<br>No<br>Not sure  | 55%<br>4%                                       |
| Q11 | Yes<br>No  | .55%<br>.4%                                     |
| Q11 | Yes<br>No<br>Not sure<br>Do you think your employer cares about the<br>physical health and wellness of you and oth   | .55%<br>4%<br>e<br>her                          |
| Q11 | Yes<br>No<br>Not sure<br>Do you think your employer cares about the<br>physical health and wellness of you and oth<br>employees?   | .55%<br>4%<br>e<br>ner<br>.61%                  |
| Q11 | Yes<br>No<br>Not sure<br>Do you think your employer cares about the<br>physical health and wellness of you and oth<br>employees?<br>Yes  | .55%<br>4%<br>e<br>ner<br>.61%<br>.30%          |
|     | Yes<br>No<br>Not sure<br>Do you think your employer cares about the<br>physical health and wellness of you and oth<br>employees?<br>Yes<br>No  | .55%<br>4%<br>ener<br>61%<br>.30%<br>9%         |
|     | Yes<br>No<br>Do you think your employer cares about the<br>physical health and wellness of you and oth<br>employees?<br>Yes<br>No<br>Not sure<br>How frequently do you exercise - walk, jog,<br>stretch, workout, etc during your workday  | .55%<br>4%<br>er<br>.61%<br>.30%<br>9%          |
|     | Yes<br>No<br>Do you think your employer cares about the<br>physical health and wellness of you and oth<br>employees?<br>Yes<br>No<br>Not sure<br>How frequently do you exercise - walk, jog,<br>stretch, workout, etc during your workday<br>often, sometimes, or never?         | 55%<br>4%<br>er<br>61%<br>30%<br>9%<br>:<br>31% |

**Q13** How frequently do you take time to focus on your emotional or mental health during your workday by doing things like stress reduction activities, mindfulness techniques, relaxation or meditation breaks, etc.?

| Often     | .16% |
|-----------|------|
| Sometimes | .40% |
| Never     | .44% |

**Q14** What area of physical health and well-being is most important to you personally: nutrition and healthy eating, weight loss and physical fitness, emotional and mental wellbeing, disease management, or something else?

| Nutrition and healthy eating   | .34%           |
|--|----------------|
| Weight loss and physical fitness   | .33%           |
| Emotional and mental well being  | 20%            |
| Disease management   | . 6%           |
| Something else   |                |
| What area of physical health and well-being<br>could benefit your colleagues and co-worke<br>the most: nutrition and healthy eating, weig<br>loss and physical fitness, emotional and me | g<br>ers<br>ht |

|     | eise?                                  |     |
|-----|--|-----|
|     | Nutrition and healthy eating           | 29% |
|     | Weight loss and physical fitness       | 31% |
|     | Emotional and mental well being        |     |
|     | Time management                        |     |
|     | Something else                         |     |
| Q16 | If you are a woman, press 1. If a man, |     |
|     | Woman                                  | 53% |
|     | Man                                    | 47% |

wellbeing, time management, or something

Q15

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| Q17 | If you are Hispanic, press 1. If you are whit<br>press 2. If African American, press 3. If othe<br>press 4.   |       |
|-----|---|-------|
|     | Hispanic  | .14%  |
|     | White   | .67%  |
|     | African-American  | .12%  |
|     | Other   | . 7%  |
| Q18 | If you are 18 to 45 years old, press 1. If 46 65, press 2. If you are older than 65, press  |       |
|     | 18 to 45  | .38%  |
|     | 46 to 65  | .48%  |
|     | Older than 65   | .14%  |
|     | industry, Retail or wholesale trade, Finance<br>insurance, or real estate, Construction or<br>minerals industry, Manufacturing business,<br>Transportation, communication, or utilities,<br>Education, Health care, Government<br>employee, or other? |       |
|     | Service industry  | .19%  |
|     | Retail or wholesale trade   | . 9%  |
|     | Finance, insurance, or real estate  | . 9%  |
|     | Construction or minerals industry   | . 6%  |
|     | Manufacturing business  | . 8%  |
|     | Transportation, communication, or utilities   | . 5%  |
|     | Education   | .14%  |
|     | Health care   | . 11% |
|     | Government employee   | . 8%  |
|     | Other   | . 11% |
|     |   |       |

Q20 If you make less than \$25,000 a year, press 1. If you make between \$25,000 and \$50,000 a year, press 2. If you make between \$50,000 and \$75,000 a year, press 3. If you make between \$75,000 and \$100,000 a year, press 4. If you make more than \$100,000 a year, press 5.

| Less than \$25,000 a year      | 23%   |
|--------------------------------|-------|
| Between \$25,000 and \$50,000  | . 29% |
| Between \$50,000 and \$75,000  | . 20% |
| Between \$75,000 and \$100,000 | . 11% |
| More than \$100,000            | . 13% |
| Don't Care to Say              | . 3%  |





|                                    |      | Gender |     |
|------------------------------------|------|--------|-----|
|                                    | Base | Wom    | Man |
| Manage Personal<br>Finances Yes/No |      |        |     |
| Yes                                | 97%  | 95%    | 99% |
| No                                 | 3%   | 5%     | 1%  |
| Not sure                           | 0%   | -      | 0%  |

|  |      | Gender |     |
|--|------|--------|-----|
|  | Base | Wom    | Man |
| Personal Financial<br>Situation Stress Level |      | -      |     |
| Significant amount of stress                 | 26%  | 28%    | 25% |
| Moderate amount of stress                    | 30%  | 30%    | 31% |
| Small amount of stress                       | 32%  | 34%    | 29% |
| None at all                                  | 12%  | 9%     | 15% |

|   |      | Gender |     |
|---|------|--------|-----|
|   | Base | Wom    | Man |
| Time During Work Day<br>Managing Personal<br>Finances |      |        |     |
| More than once a week                                 | 19%  | 18%    | 20% |
| About once a week                                     | 21%  | 22%    | 20% |
| More than once a month                                | 12%  | 10%    | 15% |
| About once a month                                    | 16%  | 15%    | 16% |
| Rarely  | 18%  | 16%    | 20% |
| Never   | 15%  | 19%    | 10% |

|  |      | Gender |     |
|--|------|--------|-----|
|  | Base | Wom    | Man |
| Most Important Area<br>of Financial Well-<br>Being |      | _      |     |
| Managing debt                                      | 18%  | 18%    | 18% |
| Tax issues   | 12%  | 13%    | 10% |
| Monthly bills and expenses                         | 32%  | 29%    | 34% |
| Saving for retirement                              | 23%  | 22%    | 23% |
| Saving for children's<br>future                    | 7%   | 7%     | 6%  |
| Something else                                     | 9%   | 10%    | 8%  |

|  |      | Gender |     |  |
|--|------|--------|-----|--|
|  | Base | Wom    | Man |  |
| Financial Stress<br>Impact Job<br>Performance Yes/No |      |        |     |  |
| Yes  | 76%  | 71%    | 81% |  |
| No   | 14%  | 14%    | 14% |  |
| Not sure   | 10%  | 15%    | 5%  |  |

|   |      | Gender |     |
|---|------|--------|-----|
|   | Base | Wom    | Man |
| Colleagues Financial<br>Stress Impacted Job<br>Performance Yes/No |      |        |     |
| Yes   | 48%  | 44%    | 54% |
| No  | 32%  | 36%    | 29% |
| Not sure  | 19%  | 21%    | 17% |





|  |      | Gender |     |
|--|------|--------|-----|
|  | Base | Wom    | Man |
| Financial Stress<br>Impacted Job<br>Performance Yes/No |      |        | -   |
| Yes  | 28%  | 24%    | 34% |
| No   | 65%  | 69%    | 60% |
| Not sure   | 7%   | 7%     | 6%  |

|  |      | Gender |     |
|--|------|--------|-----|
|  | Base | Wom    | Man |
| Employer Provide<br>Financial Help<br>Support Yes/No |      |        |     |
| Yes  | 37%  | 33%    | 42% |
| No   | 50%  | 52%    | 48% |
| Not sure   | 13%  | 16%    | 9%  |

|  |      | Gender |     |  |
|--|------|--------|-----|--|
|  | Base | Wom Ma |     |  |
| Physical Health<br>Improvement<br>Important Yes/No |      |        |     |  |
| Yes  | 89%  | 87%    | 90% |  |
| No   | 9%   | 9%     | 9%  |  |
| Not sure   | 2%   | 4%     | 1%  |  |

|   |      | Gender |     |
|---|------|--------|-----|
|   | Base | Wom    | Man |
| Employer Provide<br>Physical Health<br>Support Yes/No |      |        |     |
| Yes   | 41%  | 34%    | 49% |
| No  | 55%  | 61%    | 48% |
| Not sure  | 4%   | 5%     | 4%  |

|   |      | Gender<br>Wom Ma |     |
|---|------|------------------|-----|
|   | Base |                  |     |
| Employer Care about<br>Physical Health of<br>Employees Yes/No |      |                  |     |
| Yes   | 61%  | 59%              | 63% |
| No  | 30%  | 31%              | 30% |
| Not sure  | 9%   | 10%              | 7%  |

|                                      |      | Gender<br>Wom Ma |     |
|--------------------------------------|------|------------------|-----|
|                                      | Base |                  |     |
| Exercise Frequency<br>during Workday |      |                  |     |
| Often                                | 31%  | 30%              | 32% |
| Sometimes                            | 43%  | 42%              | 45% |
| Never                                | 26%  | 29%              | 23% |





|  |      | Gender |     |
|--|------|--------|-----|
|  | Base | Wom    | Man |
| Mental Health Focus<br>Frequency during<br>Workday |      |        | -   |
| Often  | 16%  | 21%    | 10% |
| Sometimes  | 40%  | 40%    | 40% |
| Never  | 44%  | 39%    | 50% |

|   |      | Gender |     |
|---|------|--------|-----|
|   | Base | Wom    | Man |
| Most Important Area<br>of Physical Health |      | -      |     |
| Nutrition and healthy eating              | 34%  | 36%    | 31% |
| Weight loss and<br>physical fitness       | 33%  | 28%    | 38% |
| Emotional and mental well being           | 20%  | 22%    | 17% |
| Disease management                        | 6%   | 6%     | 6%  |
| Something else                            | 8%   | 8%     | 8%  |

|   |      | Gender |     |
|---|------|--------|-----|
|   | Base | Wom    | Man |
| Area of Physical<br>Health Most Benefit<br>Colleagues |      |        |     |
| Nutrition and healthy eating                          | 29%  | 27%    | 30% |
| Weight loss and<br>physical fitness                   | 31%  | 30%    | 33% |
| Emotional and mental well being                       | 20%  | 22%    | 19% |
| Time management                                       | 9%   | 10%    | 8%  |
| Something else  | 11%  | 11%    | 10% |

|                                    |      | Race          |       |                    |       |
|------------------------------------|------|---------------|-------|--------------------|-------|
|                                    | Base | Hispani-<br>c | White | African-<br>Americ | Other |
| Manage Personal<br>Finances Yes/No |      |               | ·     |                    |       |
| Yes                                | 97%  | 96%           | 97%   | 96%                | 98%   |
| No                                 | 3%   | 4%            | 2%    | 4%                 | 2%    |
| Not sure                           | 0%   | -             | 0%    | -                  | -     |





|  |      | Race          |       |                    |       |
|--|------|---------------|-------|--------------------|-------|
|  | Base | Hispani-<br>c | White | African-<br>Americ | Other |
| Personal Financial<br>Situation Stress Level |      |               |       |                    |       |
| Significant amount of stress                 | 26%  | 51%           | 18%   | 46%                | 23%   |
| Moderate amount of<br>stress                 | 30%  | 25%           | 33%   | 22%                | 26%   |
| Small amount of stress                       | 32%  | 18%           | 36%   | 23%                | 30%   |
| None at all                                  | 12%  | 6%            | 12%   | 9%                 | 22%   |

|   |      | Race          |       |                    |       |  |
|---|------|---------------|-------|--------------------|-------|--|
|   | Base | Hispani-<br>c | White | African-<br>Americ | Other |  |
| Time During Work Day<br>Managing Personal<br>Finances |      |               |       |                    |       |  |
| More than once a week                                 | 19%  | 28%           | 17%   | 25%                | 7%    |  |
| About once a week                                     | 21%  | 24%           | 19%   | 25%                | 29%   |  |
| More than once a month                                | 12%  | 11%           | 12%   | 16%                | 13%   |  |
| About once a month                                    | 16%  | 22%           | 14%   | 16%                | 15%   |  |
| Rarely  | 18%  | 8%            | 20%   | 15%                | 22%   |  |
| Never   | 15%  | 7%            | 18%   | 3%                 | 14%   |  |

|  |      | Race          |       |                    |       |  |
|--|------|---------------|-------|--------------------|-------|--|
|  | Base | Hispani-<br>c | White | African-<br>Americ | Other |  |
| Most Important Area<br>of Financial Well-<br>Being |      |               |       |                    |       |  |
| Managing debt                                      | 18%  | 34%           | 16%   | 25%                | 1%    |  |
| Tax issues   | 12%  | 21%           | 9%    | 16%                | 13%   |  |
| Monthly bills and<br>expenses                      | 32%  | 20%           | 36%   | 29%                | 19%   |  |
| Saving for retirement                              | 23%  | 12%           | 25%   | 13%                | 38%   |  |
| Saving for children's<br>future                    | 7%   | 8%            | 5%    | 10%                | 14%   |  |
| Something else                                     | 9%   | 5%            | 10%   | 7%                 | 16%   |  |

|  |      | Race          |       |                    |       |  |
|--|------|---------------|-------|--------------------|-------|--|
|  | Base | Hispani-<br>c | White | African-<br>Americ | Other |  |
| Financial Stress<br>Impact Job<br>Performance Yes/No |      |               |       |                    |       |  |
| Yes  | 76%  | 73%           | 78%   | 73%                | 65%   |  |
| No   | 14%  | 23%           | 12%   | 11%                | 19%   |  |
| Not sure   | 10%  | 5%            | 10%   | 16%                | 16%   |  |





|   |      | Race          |       |                    |       |
|---|------|---------------|-------|--------------------|-------|
|   | Base | Hispani-<br>c | White | African-<br>Americ | Other |
| Colleagues Financial<br>Stress Impacted Job<br>Performance Yes/No |      |               | -     |                    |       |
| Yes   | 48%  | 58%           | 49%   | 44%                | 38%   |
| No  | 32%  | 28%           | 32%   | 36%                | 36%   |
| Not sure  | 19%  | 14%           | 19%   | 21%                | 26%   |

|  |      | Race          |       |                    |       |
|--|------|---------------|-------|--------------------|-------|
|  | Base | Hispani-<br>c | White | African-<br>Americ | Other |
| Financial Stress<br>Impacted Job<br>Performance Yes/No |      | -             |       |                    |       |
| Yes  | 28%  | 26%           | 28%   | 34%                | 26%   |
| No   | 65%  | 65%           | 64%   | 65%                | 67%   |
| Not sure   | 7%   | 9%            | 7%    | 1%                 | 7%    |

|  |      | Race          |       |                    |       |  |
|--|------|---------------|-------|--------------------|-------|--|
|  | Base | Hispani-<br>c | White | African-<br>Americ | Other |  |
| Employer Provide<br>Financial Help<br>Support Yes/No |      |               |       |                    |       |  |
| Yes  | 37%  | 36%           | 34%   | 41%                | 61%   |  |
| No   | 50%  | 53%           | 53%   | 43%                | 28%   |  |
| Not sure   | 13%  | 10%           | 13%   | 15%                | 11%   |  |

|  |      | Race          |       |                    |       |  |
|--|------|---------------|-------|--------------------|-------|--|
|  | Base | Hispani-<br>c | White | African-<br>Americ | Other |  |
| Physical Health<br>Improvement<br>Important Yes/No |      |               |       |                    |       |  |
| Yes  | 89%  | 80%           | 91%   | 81%                | 97%   |  |
| No   | 9%   | 19%           | 7%    | 14%                | 3%    |  |
| Not sure   | 2%   | 2%            | 2%    | 4%                 | -     |  |

|   |      | Race          |       |                    |       |  |
|---|------|---------------|-------|--------------------|-------|--|
|   | Base | Hispani-<br>c | White | African-<br>Americ | Other |  |
| Employer Provide<br>Physical Health<br>Support Yes/No |      |               |       |                    |       |  |
| Yes   | 41%  | 35%           | 40%   | 48%                | 51%   |  |
| No  | 55%  | 65%           | 56%   | 43%                | 45%   |  |
| Not sure  | 4%   | -             | 5%    | 8%                 | 4%    |  |

|   |      | Race          |       |                    |       |  |
|---|------|---------------|-------|--------------------|-------|--|
|   | Base | Hispani-<br>c | White | African-<br>Americ | Other |  |
| Employer Care about<br>Physical Health of<br>Employees Yes/No |      |               | -     |                    |       |  |
| Yes   | 61%  | 57%           | 61%   | 69%                | 54%   |  |
| No  | 30%  | 32%           | 30%   | 28%                | 33%   |  |
| Not sure  | 9%   | 11%           | 9%    | 2%                 | 13%   |  |





|                                      |      | Race          |       |                    |       |
|--------------------------------------|------|---------------|-------|--------------------|-------|
|                                      | Base | Hispani-<br>c | White | African-<br>Americ | Other |
| Exercise Frequency<br>during Workday |      |               |       |                    |       |
| Often                                | 31%  | 28%           | 31%   | 27%                | 38%   |
| Sometimes                            | 43%  | 41%           | 42%   | 52%                | 44%   |
| Never                                | 26%  | 31%           | 27%   | 21%                | 18%   |

|  |      | Race          |       |                    |       |
|--|------|---------------|-------|--------------------|-------|
|  | Base | Hispani-<br>c | White | African-<br>Americ | Other |
| Mental Health Focus<br>Frequency during<br>Workday |      |               |       |                    |       |
| Often  | 16%  | 9%            | 16%   | 19%                | 24%   |
| Sometimes  | 40%  | 46%           | 38%   | 47%                | 30%   |
| Never  | 44%  | 45%           | 45%   | 33%                | 46%   |

|   |      | Race          |       |                    |       |
|---|------|---------------|-------|--------------------|-------|
|   | Base | Hispani-<br>c | White | African-<br>Americ | Other |
| Most Important Area<br>of Physical Health |      |               |       |                    |       |
| Nutrition and healthy eating              | 34%  | 33%           | 28%   | 48%                | 62%   |
| Weight loss and<br>physical fitness       | 33%  | 36%           | 37%   | 16%                | 18%   |
| Emotional and mental well being           | 20%  | 15%           | 21%   | 24%                | 11%   |
| Disease management                        | 6%   | 9%            | 6%    | 4%                 | 1%    |
| Something else                            | 8%   | 7%            | 8%    | 8%                 | 7%    |

|   |      | Race          |       |                    |       |  |
|---|------|---------------|-------|--------------------|-------|--|
|   | Base | Hispani-<br>c | White | African-<br>Americ | Other |  |
| Area of Physical<br>Health Most Benefit<br>Colleagues |      |               |       |                    |       |  |
| Nutrition and healthy eating                          | 29%  | 41%           | 23%   | 43%                | 33%   |  |
| Weight loss and<br>physical fitness                   | 31%  | 28%           | 34%   | 20%                | 30%   |  |
| Emotional and mental well being                       | 20%  | 3%            | 23%   | 25%                | 18%   |  |
| Time management                                       | 9%   | 10%           | 10%   | 2%                 | 15%   |  |
| Something else  | 11%  | 19%           | 10%   | 11%                | 4%    |  |

|                                    |      | Age         |             |               |  |
|------------------------------------|------|-------------|-------------|---------------|--|
|                                    | Base | 18 to<br>45 | 46 to<br>65 | Older<br>than |  |
| Manage Personal<br>Finances Yes/No |      |             |             |               |  |
| Yes                                | 97%  | 97%         | 97%         | 97%           |  |
| No                                 | 3%   | 3%          | 2%          | 3%            |  |
| Not sure                           | 0%   | -           | 0%          | -             |  |

|  |      | Age         |             |               |
|--|------|-------------|-------------|---------------|
|  | Base | 18 to<br>45 | 46 to<br>65 | Older<br>than |
| Personal Financial<br>Situation Stress Level |      |             |             |               |
| Significant amount of stress                 | 26%  | 41%         | 18%         | 15%           |
| Moderate amount of stress                    | 30%  | 35%         | 27%         | 30%           |
| Small amount of stress                       | 32%  | 19%         | 40%         | 37%           |
| None at all                                  | 12%  | 6%          | 15%         | 18%           |





|   |      | Age         |             |               |
|---|------|-------------|-------------|---------------|
|   | Base | 18 to<br>45 | 46 to<br>65 | Older<br>than |
| Time During Work Day<br>Managing Personal<br>Finances |      |             |             |               |
| More than once a<br>week                              | 19%  | 24%         | 14%         | 20%           |
| About once a week                                     | 21%  | 24%         | 19%         | 18%           |
| More than once a month                                | 12%  | 14%         | 11%         | 12%           |
| About once a month                                    | 16%  | 15%         | 16%         | 16%           |
| Rarely  | 18%  | 13%         | 21%         | 19%           |
| Never   | 15%  | 9%          | 19%         | 14%           |

|  |      | Age         |             |               |
|--|------|-------------|-------------|---------------|
|  | Base | 18 to<br>45 | 46 to<br>65 | Older<br>than |
| Most Important Area<br>of Financial Well-<br>Being |      | ·           |             |               |
| Managing debt                                      | 18%  | 22%         | 14%         | 21%           |
| Tax issues   | 12%  | 14%         | 10%         | 11%           |
| Monthly bills and<br>expenses                      | 32%  | 33%         | 33%         | 24%           |
| Saving for retirement                              | 23%  | 13%         | 31%         | 22%           |
| Saving for children's<br>future                    | 7%   | 10%         | 4%          | 7%            |
| Something else                                     | 9%   | 8%          | 8%          | 15%           |

|  |      | Age         |             |               |
|--|------|-------------|-------------|---------------|
|  | Base | 18 to<br>45 | 46 to<br>65 | Older<br>than |
| Financial Stress<br>Impact Job<br>Performance Yes/No |      | <u> </u>    | <u>_</u>    |               |
| Yes  | 76%  | 83%         | 71%         | 71%           |
| No   | 14%  | 11%         | 16%         | 12%           |
| Not sure   | 10%  | 6%          | 12%         | 17%           |

|   |      | Age         |             |               |
|---|------|-------------|-------------|---------------|
|   | Base | 18 to<br>45 | 46 to<br>65 | Older<br>than |
| Colleagues Financial<br>Stress Impacted Job<br>Performance Yes/No |      |             |             |               |
| Yes   | 48%  | 62%         | 42%         | 32%           |
| No  | 32%  | 23%         | 39%         | 38%           |
| Not sure  | 19%  | 15%         | 19%         | 30%           |

|  |      | Age         |             |               |
|--|------|-------------|-------------|---------------|
|  | Base | 18 to<br>45 | 46 to<br>65 | Older<br>than |
| Financial Stress<br>Impacted Job<br>Performance Yes/No |      |             |             |               |
| Yes  | 28%  | 36%         | 24%         | 21%           |
| No   | 65%  | 55%         | 71%         | 70%           |
| Not sure   | 7%   | 9%          | 4%          | 9%            |

|  |      | Age         |             |               |
|--|------|-------------|-------------|---------------|
|  | Base | 18 to<br>45 | 46 to<br>65 | Older<br>than |
| Employer Provide<br>Financial Help<br>Support Yes/No |      |             |             |               |
| Yes  | 37%  | 39%         | 39%         | 24%           |
| No   | 50%  | 48%         | 51%         | 54%           |
| Not sure   | 13%  | 13%         | 10%         | 22%           |





|  |      | Age         |             |               |
|--|------|-------------|-------------|---------------|
|  | Base | 18 to<br>45 | 46 to<br>65 | Older<br>than |
| Physical Health<br>Improvement<br>Important Yes/No |      |             |             |               |
| Yes  | 89%  | 87%         | 92%         | 83%           |
| No   | 9%   | 13%         | 6%          | 8%            |
| Not sure   | 2%   | -           | 2%          | 9%            |

|   |      | Age         |             |               |
|---|------|-------------|-------------|---------------|
|   | Base | 18 to<br>45 | 46 to<br>65 | Older<br>than |
| Employer Provide<br>Physical Health<br>Support Yes/No |      |             |             |               |
| Yes   | 41%  | 39%         | 46%         | 28%           |
| No  | 55%  | 58%         | 49%         | 65%           |
| Not sure  | 4%   | 3%          | 5%          | 7%            |

Age 18 to

26%

43%

30%

45

Base

31%

43%

26%

Often

Never

Sometimes

Exercise Frequency during Workday

46 to

34%

43%

23%

65

Older

than ..

31%

43%

25%

|   |      | Age         |             |               |
|---|------|-------------|-------------|---------------|
|   | Base | 18 to<br>45 | 46 to<br>65 | Older<br>than |
| Employer Care about<br>Physical Health of<br>Employees Yes/No |      |             | -           |               |
| Yes   | 61%  | 60%         | 62%         | 61%           |
| No  | 30%  | 33%         | 29%         | 27%           |
| Not sure  | 9%   | 7%          | 9%          | 12%           |

Never 44%

| 5                   |      |       |       |       |
|---------------------|------|-------|-------|-------|
|                     |      |       |       |       |
|                     |      |       |       |       |
|                     | 1    | 1.    |       |       |
|                     |      | Age   |       |       |
|                     |      | 18 to | 46 to | Older |
|                     | Base | 45    | 65    | than  |
|                     |      |       |       |       |
| Mental Health Focus |      |       |       |       |
| Frequency during    |      |       |       |       |
|                     |      |       |       |       |
| Frequency during    | 16%  | 21%   | 14%   | 10%   |

45%

44%

42%

|   |      | Age         |             |               |
|---|------|-------------|-------------|---------------|
|   | Base | 18 to<br>45 | 46 to<br>65 | Older<br>than |
| Most Important Area<br>of Physical Health |      |             |             |               |
| Nutrition and healthy eating              | 34%  | 32%         | 33%         | 42%           |
| Weight loss and<br>physical fitness       | 33%  | 19%         | 43%         | 35%           |
| Emotional and mental well being           | 20%  | 29%         | 15%         | 11%           |
| Disease management                        | 6%   | 8%          | 4%          | 6%            |
| Something else                            | 8%   | 12%         | 6%          | 5%            |





|   |      | Age         |             |               |
|---|------|-------------|-------------|---------------|
|   | Base | 18 to<br>45 | 46 to<br>65 | Older<br>than |
| Area of Physical<br>Health Most Benefit<br>Colleagues |      |             | . <u> </u>  |               |
| Nutrition and healthy eating                          | 29%  | 27%         | 30%         | 29%           |
| Weight loss and<br>physical fitness                   | 31%  | 20%         | 39%         | 34%           |
| Emotional and mental well being                       | 20%  | 29%         | 14%         | 16%           |
| Time management                                       | 9%   | 10%         | 9%          | 9%            |
| Something else  | 11%  | 13%         | 8%          | 11%           |

|                                    |      | Industry          | Туре                           |     |                                   |      |  |     |     |                          |     |
|------------------------------------|------|-------------------|--------------------------------|-----|-----------------------------------|------|--|-----|-----|--------------------------|-----|
|                                    | Base | Service<br>indust | Retail or whole-<br>sale trade |     | Construction or<br>minerals indus |      | Transportation, communi-<br>cation, or utilities |     |     | Governme-<br>nt employee |     |
| Manage Personal<br>Finances Yes/No |      |                   |                                |     |                                   |      |  |     |     |                          |     |
| Yes                                | 97%  | 100%              | 96%                            | 99% | 100%                              | 100% | 100%   | 93% | 92% | 97%                      | 97% |
| No                                 | 3%   | 0%                | 4%                             | 1%  |                                   |      |  | 7%  | 8%  | 3%                       | 1%  |
| Not sure                           | 0%   |                   |                                |     |                                   |      |  |     |     |                          | 1%  |

|  |      | Industry          | Туре                           |   |                                   |                             |  |     |     |                          |       |
|--|------|-------------------|--------------------------------|---|-----------------------------------|-----------------------------|--|-----|-----|--------------------------|-------|
|  | Base | Service<br>indust | Retail or whole-<br>sale trade | Finance, insuranc-<br>e, or real estate | Construction or<br>minerals indus | Manufacturin-<br>g business | Transportation, communi-<br>cation, or utilities |     |     | Governme-<br>nt employee | Other |
| Personal Financial<br>Situation Stress Level |      |                   |                                |   |                                   |                             |  |     |     |                          |       |
| Significant amount of<br>stress              | 26%  | 26%               | 44%                            | 34%                                     | 34%                               | 14%                         | 12%  | 19% | 34% | 25%                      | 20%   |
| Moderate amount of<br>stress                 | 30%  | 32%               | 25%                            | 27%                                     | 29%                               | 41%                         | 25%  | 43% | 22% | 18%                      | 33%   |
| Small amount of<br>stress                    | 32%  | 30%               | 23%                            | 29%                                     | 27%                               | 37%                         | 47%  | 30% | 30% | 39%                      | 33%   |
| None at all                                  | 12%  | 12%               | 9%                             | 9%                                      | 11%                               | 8%                          | 15%  | 8%  | 14% | 19%                      | 15%   |

|   |      | Industry          | Туре                           |   |                                   |                             |  |     |     |                          |       |
|---|------|-------------------|--------------------------------|---|-----------------------------------|-----------------------------|--|-----|-----|--------------------------|-------|
|   | Base | Service<br>indust | Retail or whole-<br>sale trade | Finance, insuranc-<br>e, or real estate | Construction or<br>minerals indus | Manufacturin-<br>g business | Transportation, communi-<br>cation, or utilities |     |     | Governme-<br>nt employee | Other |
| Time During Work Day<br>Managing Personal<br>Finances |      |                   |                                |   |                                   |                             |  |     |     |                          |       |
| More than once a week                                 | 19%  | 25%               | 28%                            | 35%                                     | 13%                               | 19%                         | 3%   | 12% | 13% | 6%                       | 23%   |
| About once a week                                     | 21%  | 25%               | 9%                             | 18%                                     | 20%                               | 13%                         | 30%  | 22% | 22% | 34%                      | 15%   |
| More than once a<br>month                             | 12%  | 8%                | 27%                            | 20%                                     | 14%                               | 18%                         | 10%  | 11% | 8%  | 5%                       | 9%    |
| About once a month                                    | 16%  | 23%               | 14%                            | 4%                                      | 14%                               | 28%                         | 15%  | 11% | 10% | 16%                      | 18%   |
| Rarely  | 18%  | 10%               | 11%                            | 13%                                     | 25%                               | 15%                         | 24%  | 19% | 26% | 22%                      | 25%   |
| Never   | 15%  | 9%                | 11%                            | 10%                                     | 15%                               | 8%                          | 17%  | 25% | 22% | 17%                      | 11%   |

|  |      | Industry          | Туре                           |   |                                   |                             |  |     |     |                          |       |
|--|------|-------------------|--------------------------------|---|-----------------------------------|-----------------------------|--|-----|-----|--------------------------|-------|
|  | Base | Service<br>indust | Retail or whole-<br>sale trade | Finance, insuranc-<br>e, or real estate | Construction or<br>minerals indus | Manufacturin-<br>g business | Transportation, communi-<br>cation, or utilities |     |     | Governme-<br>nt employee | Other |
| Most Important Area<br>of Financial Well-<br>Being |      |                   |                                |   |                                   |                             |  |     |     |                          |       |
| Managing debt                                      | 18%  | 26%               | 27%                            | 2%                                      | 17%                               | 13%                         | 15%  | 10% | 20% | 19%                      | 23%   |
| Tax issues   | 12%  | 6%                | 19%                            | 26%                                     | 17%                               | 8%                          | 8%   | 14% | 4%  | 20%                      | 4%    |
| Monthly bills and<br>expenses                      |      | 40%               | 19%                            | 23%                                     | 24%                               | 50%                         | 25%  | 24% | 37% | 25%                      | 35%   |
| Saving for retirement                              | 23%  | 18%               | 22%                            | 19%                                     | 23%                               | 29%                         | 35%  | 28% | 22% | 21%                      | 21%   |
| Saving for children's<br>future                    |      | 4%                | 3%                             | 15%                                     | 15%                               |                             | 9%   | 12% | 5%  | 5%                       | 4%    |
| Something else                                     | 9%   | 7%                | 11%                            | 14%                                     | 3%                                |                             | 8%   | 10% | 12% | 10%                      | 13%   |

|  |      | Industry          | Туре                           |   |                                   |                             |  |     |     |                          |     |
|--|------|-------------------|--------------------------------|---|-----------------------------------|-----------------------------|--|-----|-----|--------------------------|-----|
|  | Base | Service<br>indust | Retail or whole-<br>sale trade | Finance, insuranc-<br>e, or real estate | Construction or<br>minerals indus | Manufacturin-<br>g business | Transportation, communi-<br>cation, or utilities |     |     | Governme-<br>nt employee |     |
| Financial Stress<br>Impact Job<br>Performance Yes/No |      |                   |                                |   |                                   |                             |  |     |     |                          |     |
| Yes  | 76%  | 79%               | 64%                            | 77%                                     | 82%                               | 80%                         | 67%  | 84% | 65% | 80%                      | 77% |
| No   | 14%  | 13%               | 25%                            | 16%                                     | 5%                                | 13%                         | 21%  | 3%  | 19% | 10%                      | 14% |
| Not sure   | 10%  | 8%                | 11%                            | 7%                                      | 13%                               | 8%                          | 12%  | 13% | 16% | 10%                      | 9%  |

|   |      | Industry          | Туре                           |   |                                   |                             |  |     |     |                          |       |
|---|------|-------------------|--------------------------------|---|-----------------------------------|-----------------------------|--|-----|-----|--------------------------|-------|
|   | Base | Service<br>indust | Retail or whole-<br>sale trade | Finance, insuranc-<br>e, or real estate | Construction or<br>minerals indus | Manufacturin-<br>g business | Transportation, communi-<br>cation, or utilities |     |     | Governme-<br>nt employee | Other |
| Colleagues Financial<br>Stress Impacted Job<br>Performance Yes/No |      |                   |                                |   |                                   |                             |  |     |     |                          |       |
| Yes   | 48%  | 50%               | 46%                            | 66%                                     | 48%                               | 55%                         | 41%  | 48% | 40% | 41%                      | 49%   |
| No  | 32%  | 41%               | 33%                            | 22%                                     | 27%                               | 25%                         | 26%  | 29% | 33% | 36%                      | 38%   |
| Not sure  | 19%  | 9%                | 21%                            | 12%                                     | 25%                               | 20%                         | 32%  | 23% | 27% | 22%                      | 13%   |

|  |      | Industry          | Туре                           |     |                                   |     |  |     |     |                          |     |
|--|------|-------------------|--------------------------------|-----|-----------------------------------|-----|--|-----|-----|--------------------------|-----|
|  | Base | Service<br>indust | Retail or whole-<br>sale trade |     | Construction or<br>minerals indus |     | Transportation, communi-<br>cation, or utilities |     |     | Governme-<br>nt employee |     |
| Financial Stress<br>Impacted Job<br>Performance Yes/No |      |                   |                                |     |                                   |     |  |     |     |                          |     |
| Yes  | 28%  | 29%               | 34%                            | 20% | 27%                               | 42% | 12%  | 21% | 26% | 32%                      | 37% |
| No   | 65%  | 65%               | 59%                            | 74% | 45%                               | 56% | 85%  | 72% | 69% | 63%                      | 57% |
| Not sure   | 7%   | 6%                | 7%                             | 6%  | 29%                               | 2%  | 3%   | 7%  | 5%  | 5%                       | 6%  |





|   | Base indus   | try Type<br>ice Retall or whole- Fir<br>stsale trade                                       | ance, insuranc-<br>c, or real estate minerals i                     | ction or Manufacturin- Transp<br>indusg business   | ortation, communi- Educatio- H<br>cation, or utilities n h                                    | ealt- Governme-<br>care nt employee Other           | Bas   | Service Retail or sale                              | whole-<br>e trade e, or real estate                                 | Construction or Ma<br>minerals indus      | nufacturin- Transportat<br>g business cati  | ion, communi-<br>on, or utilities | ttio-Healt-Go                   | wernme-                                  |
|---|--|--|---|--|---|---|---|---|---|---|---|-----------------------------------|---------------------------------|--|
| mployer Provide<br>inancial Help<br>upport Yes/No   |  |  |   | , ,  |   |   | Physical Health<br>Improvement<br>Important Yes/No  |   | 1   |   |   |                                   | , . , .                         |  |
|   | 'es 37% 27'<br>No 50% 60'<br>ure 13% 14'                                 | % 54%  | 48%<br>35%<br>18%   | 19% 50%<br>67% 41%<br>14% 9%   | 42% 46% 4<br>40% 40% 4<br>18% 14% 1   | r% 67% 48%  | Yes 89%<br>No 9%<br>Not sure 2%   | 6 3%  | 78% 81%<br>20% 16%<br>2% 2%   | 90%<br>8%<br>2%                           | 86%<br>12%<br>2%                            | 10% 5                             | % 93%<br>% 4%<br>% 3%           | 80% 91%<br>18% 7%<br>2% 2%               |
|   |  |  |   |  |   |   |   |   |   |   |   |                                   |                                 |  |
| imployer Provide<br>hysical Health  | Base Indus   | try Type<br>ice Retail or whole-<br>sale trade   | ance, insuranc-<br>o, or real estate minerals                       | ction or Manufacturin-<br>Indus g business   | cortation, communi-<br>cation, or utilities n h   | salt Governme-<br>care nt employee Other            | Bas<br>Employer Care about<br>Physical Health of  | Industry Type<br>Service Retail or<br>e indust sale | whole-<br>e trade e, or real estate                                 | Construction or Ma<br>minerals indus      | nufacturin-<br>g business cati              | ion, communi-<br>on, or utilities | tio-Healt-Go<br>n h care nt e   | wernme-<br>mployee Other                 |
| Support Yes/No<br>Y   | es 41% 30'<br>No 55% 66'   | % 24%<br>% 69%   | 38%<br>62%  | 43% 71%<br>54% 27%   | 71% 38% 4<br>27% 58% 5  |   | Employees Yes/No<br>Yes 61%<br>No 30%   | 6 57%<br>6 32%                                      | 44% 60%<br>46% 23%  | 72%<br>24%                                | 60%<br>37%                                  | 67% 69<br>27% 21                  | % 75%<br>% 23%                  | 48% 62%<br>42% 29%                       |
| Not su  |  |  |   | 3% 2%  |   | 3% 6% 7%  | Not sure 9%   | 6 1156  | 10% 18%   | 4%  | 3%  | <u>6% 10</u>                      |                                 | 10% 9%                                   |
| xercise Frequency<br>luring Workday   | Base indus   | try Type<br>ice Retail or whole-<br>sale trade   | ance, insuranc-<br>c, or real estate minerals i                     | ction or Manufacturin- Transp<br>Indus g business  | cation, communi-<br>cation, or utilities n h  | salt Governme<br>care nt employee Other             | Bas<br>Mental Health Focus  | Industry Type<br>Service Retail or<br>indust sak    | whole-<br>Finance, insuranc-<br>e, or real estate                   | Construction or Ma<br>minerals indus      | nufacturin-<br>g business cati              | ion, communi-<br>on, or utilities | tio- Healt- Go<br>n h care nt e | ivernme-<br>mployee Other                |
| oft<br>Sometim  | es 43% 42  | % 28%  | 19%<br>36%<br>45%   | 39% 31%<br>40% 49%<br>21% 20%  | 46% 22% 3<br>36% 51% 3<br>18% 28% 3   | *% 50% 58%  | Frequency during<br>Workday<br>Often 16%<br>Sometimes 40%   |   | 6% 7%<br>53% 43%  | 13%                                       | 11%<br>43%                                  |                                   | % 18%<br>% 42%                  | 12% 18%<br>60% 42%                       |
| lost important Area<br>f Physical Health  | Base Serv<br>indus   | nt sale trade  | ance, insuranc-<br>, or real estate minorals i<br>28%<br>46%<br>19% | Manufacturini<br>Indus.         Manufacturini<br>gusinessi<br>20%         Transp<br>14%           14%         42%         20%           20%         10%         9% | Nortation, communis-<br>casion, or utilities<br>28% 30% 3<br>29% 23% 3<br>30% 15% 1<br>3% 15% | 1% 26% 27%<br>5% 25% 34%<br>7% 38% 20%<br>5% 3% 13% | Area of Physical<br>Health Most Benefit<br>Collagess<br>Romon en earling<br>Weight loss and 313<br>physical fitness<br>Emotional well being<br>Time management 99<br>Time management 99 | 5 45%<br>5 27%<br>5 16%<br>5 8%                     | e trade e, or real estate<br>38% 11%<br>30% 35%<br>8% 22%<br>6% 14% | minerats indus<br>43%<br>7%<br>28%<br>10% | 11%<br>47%<br>25%<br>5%                     | 38% 29<br>27% 26<br>3% 12         | % 28%<br>% 34%<br>% 23%         | 24% 27%<br>40% 28%<br>16% 18%<br>15% 14% |
| Nutrition and healt<br>eati<br>Weight loss a<br>physical fitne<br>Emotional and men<br>well bei<br>Disease manageme<br>Something el   | ng<br>20% 15<br>ng<br>2nt 6% 0   |  | 8%  | 7% 12%   | 11% 11%   | 5% 8% 6%  |   |   |   |   |   | 6% 12                             | % 11%                           | 5% 12%                                   |
| Nutrition and healt<br>eati<br>Weight loss a<br>physical fitne<br>Emotional and men<br>well bei<br>Disease manageme   | ss all 20% 15"<br>ng ng 10% 2"<br>ise 8% 2"<br>Dnal<br>No<br>Yes 5       | <ul> <li>18%</li> <li>Income</li> <li>Less than</li> <li>5,000 a y</li> <li>97%</li> </ul> | \$2- Between \$25,0<br>ear 0 and \$50,00<br>% 999                   | 00 Between \$50,00-<br>0 and \$75,000  | Between \$75,00-<br>0 and \$100,000 n \$<br>100% \$   | e tha<br>00, e to Say<br>24% 100%                   | Something else 113<br>Personal Financial<br>Situation Stress Le<br>Significant amour<br>stg   | Base 5  | 1996 1776<br>Come<br>Sess than \$2-<br>6000 a year 0 an<br>39%      | 12%<br>ten \$25,00-<br>td \$50,000<br>22% | 10%<br>ween \$50,00-<br>and \$75,000<br>20% | tween \$75,00-                    |                                 |  |
| Nutrilion and healt<br>estat<br>Weight loss a<br>physical filter<br>Emotional and mon<br>Emotional and mon<br>Something el<br>Something el<br>Manage Perss<br>Finances Yes/ | ss all 20% 15"<br>ng ng 10% 2"<br>ise 8% 2"<br>Dnal<br>No<br>Yes 1<br>No | <ul> <li>18%</li> <li>Income</li> <li>Less than</li> <li>5,000 a y</li> <li>97%</li> </ul> | \$2-<br>ear 0 and \$50,00<br>% 999<br>% 19                          | 00-<br>00 Between \$50,00-<br>0 and \$75,000<br>% 100%<br>% 0%   | Between \$75,00-<br>0 and \$100,000 n \$<br>100% \$   | e tha-<br>00, e to Say                              | Personal Financial<br>Situation Stress Le<br>Significant amou<br>sti<br>Moderate amou   | Base 5  | come<br>ess than \$2-<br>,000 a year 0 am                           | ien \$25,00-<br>id \$50,000 0             | ween \$50,00-<br>and \$75,000 0             | tween \$75,00-<br>and \$100,000   | More tha-<br>n \$100,           | Don't Car-<br>e to Say                   |





|   |      | Income                         |                                    |                                    |                                     |                       |                        |
|---|------|--------------------------------|------------------------------------|------------------------------------|-------------------------------------|-----------------------|------------------------|
|   | Base | Less than \$2-<br>5,000 a year | Between \$25,00-<br>0 and \$50,000 | Between \$50,00-<br>0 and \$75,000 | Between \$75,00-<br>0 and \$100,000 | More tha-<br>n \$100, | Don't Car-<br>e to Say |
| Time During Work Day<br>Managing Personal<br>Finances |      |                                |                                    |                                    |                                     |                       |                        |
| More than once a week                                 | 19%  | 18%                            | 20%                                | 15%                                | 19%                                 | 25%                   | 10%                    |
| About once a week                                     | 21%  | 27%                            | 22%                                | 19%                                | 18%                                 | 13%                   | 16%                    |
| More than once a month                                |      | 10%                            | 10%                                | 13%                                | 20%                                 | 9%                    | 29%                    |
| About once a month                                    | 16%  | 18%                            | 17%                                | 18%                                | 16%                                 | 7%                    | 12%                    |
| Rarely  | 18%  | 15%                            | 17%                                | 18%                                | 16%                                 | 27%                   | 12%                    |
| Never   | 15%  | 12%                            | 15%                                | 16%                                | 11%                                 | 18%                   | 22%                    |

|  |      | Income                         | Income                             |                                    |                                     |                       |                       |  |  |  |
|--|------|--------------------------------|------------------------------------|------------------------------------|-------------------------------------|-----------------------|-----------------------|--|--|--|
|  | Base | Less than \$2-<br>5,000 a year | Between \$25,00-<br>0 and \$50,000 | Between \$50,00-<br>0 and \$75,000 | Between \$75,00-<br>0 and \$100,000 | More tha-<br>n \$100, | Don't Car<br>e to Say |  |  |  |
| Most Important Area<br>of Financial Well-<br>Being |      | ·                              |                                    |                                    |                                     |                       |                       |  |  |  |
| Managing debt                                      | 18%  | 27%                            | 20%                                | 13%                                | 7%                                  | 13%                   | 26%                   |  |  |  |
| Tax issues   | 12%  | 12%                            | 10%                                | 18%                                | 8%                                  | 10%                   | 12%                   |  |  |  |
| Monthly bills and<br>expenses                      |      | 35%                            | 37%                                | 31%                                | 23%                                 | 25%                   | 19%                   |  |  |  |
| Saving for retirement                              | 23%  | 9%                             | 17%                                | 33%                                | 34%                                 | 36%                   | 26%                   |  |  |  |
| Saving for children's<br>future                    |      | 7%                             | 6%                                 | 3%                                 | 21%                                 | 1%                    | 5%                    |  |  |  |
| Something else                                     | 9%   | 9%                             | 11%                                | 3%                                 | 7%                                  | 15%                   | 11%                   |  |  |  |

|  |      | Income                         | ncome                              |                                    |                                     |                       |                        |  |  |
|--|------|--------------------------------|------------------------------------|------------------------------------|-------------------------------------|-----------------------|------------------------|--|--|
|  | Base | Less than \$2-<br>5,000 a year | Between \$25,00-<br>0 and \$50,000 | Between \$50,00-<br>0 and \$75,000 | Between \$75,00-<br>0 and \$100,000 | More tha-<br>n \$100, | Don't Car-<br>e to Say |  |  |
| Financial Stress<br>Impact Job<br>Performance Yes/No |      |                                |                                    |                                    |                                     |                       |                        |  |  |
| Yes  | 76%  | 75%                            | 71%                                | 86%                                | 70%                                 | 80%                   | 77%                    |  |  |
| No   | 14%  | 10%                            | 15%                                | 10%                                | 17%                                 | 19%                   | 16%                    |  |  |
| Not sure   | 10%  | 14%                            | 15%                                | 5%                                 | 13%                                 | 1%                    | 7%                     |  |  |

|   |      | Income                         | income                             |                                    |                                     |                       |                        |  |  |
|---|------|--------------------------------|------------------------------------|------------------------------------|-------------------------------------|-----------------------|------------------------|--|--|
|   | Base | Less than \$2-<br>5,000 a year | Between \$25,00-<br>0 and \$50,000 | Between \$50,00-<br>0 and \$75,000 | Between \$75,00-<br>0 and \$100,000 | More tha-<br>n \$100, | Don't Car-<br>e to Say |  |  |
| Colleagues Financial<br>Stress Impacted Job<br>Performance Yes/No |      |                                |                                    |                                    |                                     |                       |                        |  |  |
| Yes   | 48%  | 54%                            | 49%                                | 45%                                | 38%                                 | 47%                   | 60%                    |  |  |
| No  | 32%  | 27%                            | 36%                                | 25%                                | 41%                                 | 39%                   | 26%                    |  |  |
| Not sure  | 19%  | 19%                            | 14%                                | 30%                                | 21%                                 | 14%                   | 14%                    |  |  |

|  |      | Income                         |                                    |                                    |                                     |                       |                        |
|--|------|--------------------------------|------------------------------------|------------------------------------|-------------------------------------|-----------------------|------------------------|
|  | Base | Less than \$2-<br>5,000 a year | Between \$25,00-<br>0 and \$50,000 | Between \$50,00-<br>0 and \$75,000 | Between \$75,00-<br>0 and \$100,000 | More tha-<br>n \$100, | Don't Car-<br>e to Say |
| Financial Stress<br>Impacted Job<br>Performance Yes/No |      | 1                              |                                    |                                    |                                     |                       |                        |
| Yes  | 28%  | 34%                            | 34%                                | 17%                                | 20%                                 | 27%                   | 47%                    |
| No   | 65%  | 56%                            | 59%                                | 72%                                | 78%                                 | 73%                   | 53%                    |
| Not sure   | 7%   | 10%                            | 6%                                 | 12%                                | 2%                                  |                       |                        |

|  |      | Income                         | Income                             |                                    |                                     |                       |                        |  |  |
|--|------|--------------------------------|------------------------------------|------------------------------------|-------------------------------------|-----------------------|------------------------|--|--|
|  | Base | Less than \$2-<br>5,000 a year | Between \$25,00-<br>0 and \$50,000 | Between \$50,00-<br>0 and \$75,000 | Between \$75,00-<br>0 and \$100,000 | More tha-<br>n \$100, | Don't Car-<br>e to Say |  |  |
| Employer Provide<br>Financial Help<br>Support Yes/No |      |                                |                                    |                                    |                                     |                       |                        |  |  |
| Yes  | 37%  | 21%                            | 35%                                | 43%                                | 41%                                 | 56%                   | 47%                    |  |  |
| No   | 50%  | 57%                            | 55%                                | 51%                                | 37%                                 | 37%                   | 43%                    |  |  |
| Not sure   | 13%  | 21%                            | 10%                                | 6%                                 | 21%                                 | 7%                    | 10%                    |  |  |

|  |      | Income                         | ncome                              |                                    |                                     |                       |                        |  |  |  |
|--|------|--------------------------------|------------------------------------|------------------------------------|-------------------------------------|-----------------------|------------------------|--|--|--|
|  | Base | Less than \$2-<br>5,000 a year | Between \$25,00-<br>0 and \$50,000 | Between \$50,00-<br>0 and \$75,000 | Between \$75,00-<br>0 and \$100,000 | More tha-<br>n \$100, | Don't Car-<br>e to Say |  |  |  |
| Physical Health<br>Improvement<br>Important Yes/No |      |                                |                                    |                                    |                                     |                       |                        |  |  |  |
| Yes  | 89%  | 83%                            | 92%                                | 94%                                | 81%                                 | 90%                   | 91%                    |  |  |  |
| No   | 9%   | 12%                            | 6%                                 | 5%                                 | 19%                                 | 8%                    | 9%                     |  |  |  |
| Not sure   | 2%   | 5%                             | 2%                                 | 2%                                 | -                                   | 2%                    |                        |  |  |  |

|   |       | Income                         |                                    |                                    |                                     |                       |                        |
|---|-------|--------------------------------|------------------------------------|------------------------------------|-------------------------------------|-----------------------|------------------------|
|   | Base  | Less than \$2-<br>5,000 a year | Between \$25,00-<br>0 and \$50,000 | Between \$50,00-<br>0 and \$75,000 | Between \$75,00-<br>0 and \$100,000 | More tha-<br>n \$100, | Don't Car-<br>e to Say |
| Employer Provide<br>Physical Health<br>Support Yes/No |       |                                |                                    |                                    |                                     |                       |                        |
| Ye  | s 41% | 25%                            | 34%                                | 54%                                | 44%                                 | 59%                   | 51%                    |
| N   | 55%   | 67%                            | 61%                                | 45%                                | 52%                                 | 40%                   | 41%                    |
| Not sur   | e 4%  | 8%                             | 5%                                 | 2%                                 | 3%                                  | 1%                    | 7%                     |

|   |      | Income                         | income                             |                                    |                                     |                       |                        |  |  |
|---|------|--------------------------------|------------------------------------|------------------------------------|-------------------------------------|-----------------------|------------------------|--|--|
|   | Base | Less than \$2-<br>5,000 a year | Between \$25,00-<br>0 and \$50,000 | Between \$50,00-<br>0 and \$75,000 | Between \$75,00-<br>0 and \$100,000 | More tha-<br>n \$100, | Don't Car-<br>e to Say |  |  |
| Employer Care about<br>Physical Health of<br>Employees Yes/No |      |                                |                                    |                                    |                                     |                       | -                      |  |  |
| Yes   | 61%  | 50%                            | 61%                                | 71%                                | 54%                                 | 73%                   | 60%                    |  |  |
| No  | 30%  | 42%                            | 34%                                | 20%                                | 27%                                 | 20%                   | 26%                    |  |  |
| Not sure  | 9%   | 9%                             | 4%                                 | 9%                                 | 18%                                 | 7%                    | 13%                    |  |  |

|                                      |      | Income                         | ncome                              |                                    |                                     |                       |                        |  |  |
|--------------------------------------|------|--------------------------------|------------------------------------|------------------------------------|-------------------------------------|-----------------------|------------------------|--|--|
|                                      | Base | Less than \$2-<br>5,000 a year | Between \$25,00-<br>0 and \$50,000 | Between \$50,00-<br>0 and \$75,000 | Between \$75,00-<br>0 and \$100,000 | More tha-<br>n \$100, | Don't Car-<br>e to Say |  |  |
| Exercise Frequency<br>during Workday |      |                                |                                    |                                    |                                     |                       |                        |  |  |
| Often                                | 31%  | 36%                            | 29%                                | 34%                                | 20%                                 | 30%                   | 37%                    |  |  |
| Sometimes                            | 43%  | 41%                            | 43%                                | 47%                                | 37%                                 | 46%                   | 46%                    |  |  |
| Never                                | 26%  | 24%                            | 28%                                | 20%                                | 43%                                 | 24%                   | 17%                    |  |  |





|  |      | Income                         |                                    |                                    |                                     |                       |                        |
|--|------|--------------------------------|------------------------------------|------------------------------------|-------------------------------------|-----------------------|------------------------|
|  | Base | Less than \$2-<br>5,000 a year | Between \$25,00-<br>0 and \$50,000 | Between \$50,00-<br>0 and \$75,000 | Between \$75,00-<br>0 and \$100,000 | More tha-<br>n \$100, | Don't Car-<br>e to Say |
| Mental Health Focus<br>Frequency during<br>Workday |      |                                |                                    |                                    |                                     |                       |                        |
| Often  | 16%  | 23%                            | 10%                                | 13%                                | 13%                                 | 25%                   | 7%                     |
| Sometimes  | 40%  | 37%                            | 42%                                | 44%                                | 37%                                 | 36%                   | 42%                    |
| Never  | 44%  | 39%                            | 48%                                | 42%                                | 50%                                 | 39%                   | 51%                    |

|   |      | Income                         |                                    |                                    |                                     |                       |                        |
|---|------|--------------------------------|------------------------------------|------------------------------------|-------------------------------------|-----------------------|------------------------|
|   | Base | Less than \$2-<br>5,000 a year | Between \$25,00-<br>0 and \$50,000 | Between \$50,00-<br>0 and \$75,000 | Between \$75,00-<br>0 and \$100,000 | More tha-<br>n \$100, | Don't Car-<br>e to Say |
| Most Important Area<br>of Physical Health |      |                                |                                    |                                    |                                     |                       |                        |
| Nutrition and healthy<br>eating           |      | 32%                            | 31%                                | 40%                                | 30%                                 | 36%                   | 40%                    |
| Weight loss and<br>physical fitness       |      | 31%                            | 30%                                | 31%                                | 38%                                 | 40%                   | 36%                    |
| Emotional and mental well being           |      | 26%                            | 26%                                | 13%                                | 17%                                 | 9%                    | 5%                     |
| Disease management                        | 6%   | 3%                             | 6%                                 | 11%                                |                                     | 8%                    | -                      |
| Something else                            | 8%   | 8%                             | 8%                                 | 5%                                 | 15%                                 | 7%                    | 19%                    |

|   | Base | Income                         |                                    |                                    |                                     |                       |                        |
|---|------|--------------------------------|------------------------------------|------------------------------------|-------------------------------------|-----------------------|------------------------|
|   |      | Less than \$2-<br>5,000 a year | Between \$25,00-<br>0 and \$50,000 | Between \$50,00-<br>0 and \$75,000 | Between \$75,00-<br>0 and \$100,000 | More tha-<br>n \$100, | Don't Car-<br>e to Say |
| Area of Physical<br>Health Most Benefit<br>Colleagues |      |                                |                                    | ·                                  |                                     |                       |                        |
| Nutrition and healthy<br>eating                       |      | 34%                            | 28%                                | 28%                                | 19%                                 | 30%                   | 30%                    |
| Weight loss and<br>physical fitness                   |      | 22%                            | 31%                                | 30%                                | 45%                                 | 38%                   | 31%                    |
| Emotional and mental<br>well being                    |      | 19%                            | 27%                                | 19%                                | 16%                                 | 17%                   | 3%                     |
| Time management                                       | 9%   | 13%                            | 7%                                 | 11%                                | 9%                                  | 4%                    | 13%                    |
| Something else  | 11%  | 12%                            | 7%                                 | 11%                                | 11%                                 | 12%                   | 23%                    |

